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| **Submission required** | |
| Due Date | 20th, April, 2016 |
| Written on |  |

**-** **For delegations from abroad -**

**Smart City Messe in Keihanna “Needs & Seeds” Sheet**

This information will be used for reference material in order to provide business-matching opportunities among delegations from abroad and exhibitor companies.  
Please fill in the following items to the extent possible. Thank you for your cooperation.

1．Basic matters

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| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Organization |  | | | | | | | |
| Person |  | | | | Position | |  | |
| Address |  | | | | | | | |
| TEL |  | | E-mail | | |  | | |
| Web |  | | | | | | | |
| Established in | year | Capital Fund | |  | | | Annual Sales |  |
| Category of business | (Production, wholesales, service, research and development, etc.) | | | | | | The number of employees | persons |

2．Needs ( Contents/ Business partners that you would ask for exhibitors and want them to propose )

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**3．Seeds** ( Technologies and know-hows you have and can provide, or Fields where the technologies can develop the know-hows )

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4．Request Detail for interviews (Check if you want)

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\* Please describe your specific requests as clearly as possible for “Needs & Seeds” and interviews.

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| **Submit To** | **< KSCE2016 Administrative Office >**  **FAX : 075-823-3659　mail :** **info@expo.smartcity.kyoto**  c/o Shimadzu Advertising & Communications Co., Ltd. Representative in Charge : Nakajima / Namba 1 Nishinokyo Tokudaijicho, Nagagyo-ku, Kyoto, 604-8445　　　TEL : +81-075-823-1109 |